Phil Sayer

QUALIFICATIONS:

Bachelor of Science in Agriculture, Sydney University, 1975
Licence as a Pest Control Operator, Queensland, 1983 - current
Licence to Fumigate, Queensland, 1983 - 2005
AVCA Farm Chemical Industry Training Course, 1991
Certificate III, Asset Maintenance (Pest Management – Technical), 2000
Agsafe Re-accreditation – Principles of Pest Management, 2000
Certificate IV, Assessment and Workplace Training, 2003
Agsafe Re-accreditation – Chemical Handling, Storage and Transport, 2003

AWARDS

A.R. Woodhill Prize for Entomology, Sydney University 1775

Wayne Naylor Memorial Award for Excellence. In recognition for services to the pest management industry of Queensland. The inaugural award presented by AEPMA in 1997.

INDUSTRY COMMITTEES

AEPMA Queensland Branch (Hon. Secretary at formation) Committee member

Industry Services Alliance (formerly ITAB) Committee member

ASSESSOR FOR:

Agsafe Personnel Accreditation

Introductory (2 day) Course
Re-accreditation (1 day) Courses
- Principles of Pest Management
- Chemical Handling, Storage and Transport
- Labels and Legals

The Agsafe personnel accreditation training program applies to all personnel who handle, sell, recommend, advise and/or take responsibility for the safety of agricultural and veterinary chemicals. The Agsafe training program consists of two stages, the Personnel Accreditation and Training Course and the Re-accreditation modules.

Open Learning Institute

Asset Maintenance, Pest Management
Units in Certificate III

BACKGROUND:

October 2002 – current
Garrards P/L **Technical and Training Manager**
Garrards is the leading distributor to the Urban Pest Management industry in Australasia, with branches on all mainland states of Australia, the Northern Territory and New Zealand. Geographic area of responsibility: Australia, New Zealand and the Pacific Islands.
Responsibilities:
develop and present training courses to industry to meet predetermined needs
provide technical support and advice

November 1987 – October 2002
Bayer Australia (Environmental Health) **Regional Manager**
Bayer is a leading international research based company, committed to providing quality products and services in agriculture, health care, polymers and chemicals.
Responsibilities:
deliver budgeted sales in the region by actively promoting the company's products and services
provide customer service and education by conducting training seminars and
develop a cost effective territory plan and organize sales activities and forecasts

TAFE Queensland **Lecturer / Marker (part time)**
Until 2001, TAFE was the sole provider of courses required to gain an unrestricted licence in Pest management in Queensland.
Responsibilities:
classroom training
helpful and on-time marking of assignments for correspondence students

April 1986 – November 1987
George Wills **Sales Representative**
George Wills, the agricultural arm of the Adelaide-based wholesaler G&R Wills, specialized in the sales of imported and locally produced products to the horticultural market in Australia.
Responsibilities:
sales of mulch and greenhouse plastics, methyl bromide, shadecloth and netting to distributors and endusers in the horticultural market.

March 1979 – April 1986
Antipest **Field Operations Manager**
Antipest was an up-market pest control company based in Sydney. It was purchased by Elders IXL in 1981 and expanded operation to all mainland states.
Responsibilities:
establish Antipest in Brisbane / Queensland
employ and motivate staff to ensure sales and service carried out on time and to a high standard

November 1978 – March 1979
University of Queensland **Senior Research Assistant**
Headed the first commercial trial of a cotton scouting program developed by the Integrated Pest management Unit of the department of Agriculture.

February 1976 – November 1978
University of Queensland **Tutor**
Tutored in the Department of Entomology, specializing in insect toxicology.

November 1974 – January 1976
Abbott Laboratories **Trial co-ordinator (part time)**
Conducted trials from Mareeba to Wee Waa to Griffith on insecticides and growth promotants in tobacco, cotton, grapes, apples and vegetables.